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ENDURING RELATIONSHIPS

FINANCIAL AND REAL ESTATE

ADVISORY & PROPERTY
DEVELOPMENT FIRM

ENDURING RELATIONSHIPS

TVB Corp is a Financial and Real Estate Advisory & Property Development firm that employs integrated approaches to address client challenges. We offer one of the widest range of products like Property Advisory – Home Search – Land Development & Hospitality -Investment Banking – which includes investment Sales – Joint Venture Structuring and Non-Profit organisation management. We not only drive strategic recommendation, but work shoulder to shoulder with clients in implementing the desired changes and outcomes.

The TVB CORP has strived to bring aboard the best human talent and technology. And by adding the power of incessant innovation, we are always geared up to identify opportunities and maximise them for our clients. This has propelled our growth at a meteoric pace in the last few years and has enabled us to take full advantage of the economic upsurge in India.



WHY US?

The real estate market in India is in need of the precise kind of services that TVB CORP offers for various reasons.

- ☘ Real estate market in India is still unstructured, with no single source for data. We aim to be that single, dependable source
- ☘ Market understanding is frequently incomplete. We intrinsically know developers and builders in most cities in India.
- ☘ Most service providers are transaction driven. We aim to build relationships with clients that are as enduring as they are profitable
- ☘ Legal and technical issues vary across regional markets. Our experts offer comprehensive advice on all issues across all markets
- ☘ And most importantly, we derive synergy from the goodwill, resources, experience and expertise of the TVB CORP promoters to help us maximise every deal.

OUR SERVICE LINES

We offer an impressive array of specialised services in different sectors. Each service line has its own dedicated team of specialists and consultants.

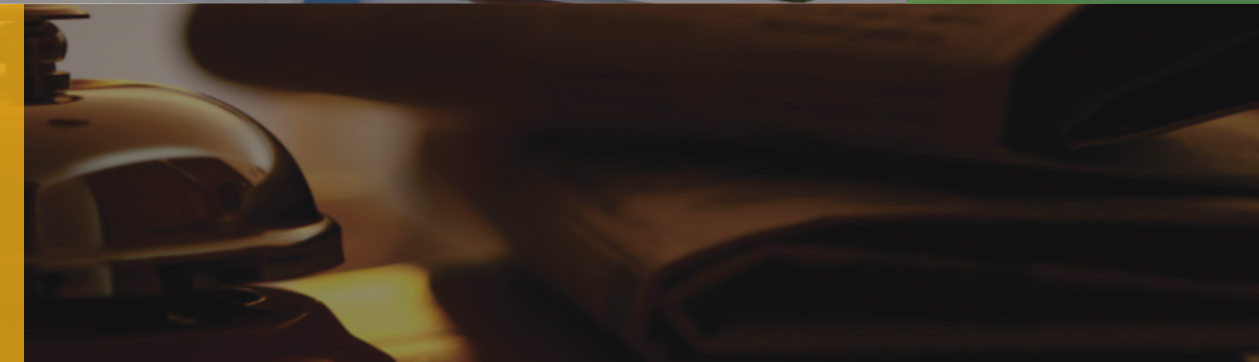
Home Search



Investment Sales



Land & Hospitality



Joint Venture Structuring



Non Profit Organisation



HOME SEARCH

TVB Corp Home Search is the residential property services division. It focuses on providing customers with a one-stop shop for acquiring their new home or finding a buyer or lessee for their property. At Home Search, you have access to the entire real estate market, under one roof. When you choose to avail of our Home Search service, you assure yourself a relaxed search experience. We assist you at each step, irrespective of whether you want to buy, sell, lease or even take property on rent. Quite simply, it is our attempt at simplifying the process of buying that dream home by ensuring that the customer doesn't need to run from pillar to post.

Reasons Why Home Seekers Choose TVB CORPHome Search Facility:

- ❁ We employ a comprehensive database of builders, development projects and available real estate to identify properties that will meet your individual requirements
- ❁ We often update our database to ensure you are constantly filled on real estate opportunities our in-depth cognizance of various builders & real estate projects empowers us to fine tune your search.
- ❁ We work within the budget and area specified by you
- ❁ We offer unbiased advice
- ❁ We offer special schemes and attractive rates, help you negotiate the best price and advise you on payment schedules
- ❁ We also assist you to get the best deals on Home Loans.

Our Simple 7-Step Process of Identifying a Property for Purchase or Rent

- Step 1: Register with us, free of cost
- Step 2: Describe your requirement, budget and preferred locality
- Step 3: We will match your requirements with properties in our database
- Step 4: Our counsellor would then fix an appointment with you and take you to the property sites short-listed by you
- Step 5: After visiting the sites if you finalise a property, we would assist you to negotiate the best terms and price
- Step 6: We will also assist you in completing the registration formalities for acquiring your property
- Step 7: And also assist you to get the best deals on home loans



INVESTMENT SALES

Our team of Investment specialists help institutions and private clients (Indian residents as well as Non-Resident Indians) in acquiring and selling income yielding properties. With our intimate knowledge of real estate fundamentals our team provides optimal solutions to our investors based on the size of investments, appetite for risk, investment horizons and expected returns. Our Investment programs can be customized based on geographic coverage and property type (commercial/IT/ITES/retail).

LAND AND HOSPITALITY

There is a huge demand emanating from developers, private and institutional equity funds, venture capital funds, high net worth individuals and other investors for land acquisition and joint ventures. With our strong brand equity of the promoter and enduring relationships with investors, corporates, landlords and developers, TVB Corp has shown an enviable success rate in deal structuring for land transactions.

Our Services in this vertical include:

- Acquisition and sale of Land, Non-Performing Assets, Transfer of Development Rights
- Build-to-Suit Options
- Residential Development
- Hotel

JOINT VENTURE STRUCTURING

A joint venture requires a lot of official and strategic finesse, which is seamlessly provided by us. We strive to build a long-term relationship with all stakeholders involved by accurately mapping all requirements.

Our services in joint venture structuring include:

- Developer/ Landowner tie-ups
- VC funds / Private equity funds tie-up for equity participation
- Revenue share / Built-up sharing
- Property redevelopment.

Whether it's acquisition of land and development, advisory services or, leasing or sale of premises to the end user, Joint Venturing and Funding to Developers or Non – Profit Organisation advisory, we provide an end-to-end solution to our clients. So if you're looking to profit from the vast potential of India's current real estate market, look no further than TVB Corp. Together, we will build a relationship as enduring as the properties we will help you buy.

TVB Corp innovative, simple, frugal and lasting solutions have made a fundamental impact to the profitability, predictability and sustainability of our client's businesses. We cherish the role of partners in progress, and hope to be always relevant and valuable in all our engagements.



NON PROFIT ORGANISATIONS & CSR FUND MANAGEMENT

Not for profit organizations face a unique set of challenges. They need to effectively balance “program portfolio” with both short-term and long-term outcomes to stay relevant to their donor population and the funding objectives. They also need to de risk themselves from a narrow donor base be they institutional, corporate, government or public.

TVB Corp help's in portfolio planning by identifying appropriate program or services mix to align with donor interests and outcomes. We help in implementing right donor management strategy including fund raising mix, CSR Funding Opportunities, overhead allocation and corpus. We help in program management and in implementation of Performance Management Systems such as Results based management (RBM).

